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# IRAN EUROPE COOPERATION CONFERENCE NEW HORIZON

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21-22 June 2018 | Brussels, Belgium



## INTRODUCTION

New windows of opportunity have been created by the withdrawal of the Trump Administration from Iran Nuclear Deal. Europe, Russia and China on the one side and Iran on the other, have vowed to continue to respect their commitment under the agreement. This means “New opportunity for cooperation”.

Built on the success of Vienna Conference held in a very critical time in 2015, now once again as the prevailing condition of business with Iran needs some clarification and new solutions, our next event in Brussels intends to shed light on the new horizon of cooperation with focus on Technology, Start-up fields, Fintech (Financial technology), Energy, Renewables and Natural Resources as well as Mining, Venture Capital Investments and Free Zone Businesses. The event will provide participants with authentic analysis and first-hand intellect. Notwithstanding all noises, Iran remains to offer Business and investment opportunities with a very attractive yield relative to other parts of the region.

WE INVITE  
YOU TO BOOK THE DATE  
AND NOT TO MISS  
THIS UNIQUE OPPORTUNITY.



This conference intends to gather high level decision making leaders and business executives from Iran and Europe to discuss new horizons of cooperation and identify existing potentials and practical opportunities considered to be flourishing and with promising prospects under the prevailing circumstances.

What makes this event special, is the attendance of high level and key officials from Iran sharing their views with the audience. Moreover this is the first time that we will be dealing with New Horizon of opportunities that is sweeping Iran's Economy and emerging very strongly. We believe that under present conditions, new horizons of opportunities will practically consolidate cooperation among European entities and their Iranian counterparts.

The conference is highlighted by the attendance of Dr. Sorena Sattari, the Vice President of Iran for Technology who will share with us his insights about the new emerging fields of activities. We will also have the advantage of participation of Dr. Abbas Araghchi, senior nuclear negotiator who holds the position of Vice Foreign Minister of Iran for Political Affairs and will brief us about the prevailing situation.

## SPEAKERS



**Sorena Sattari**  
Vice President, Science and Technology  
I.R. of Iran



**Mohammad Reza Nematzadeh**  
Former Minister of Industry, Mine and Trade  
I.R. of Iran



**Abbas Araghchi**  
Deputy Foreign Minister, Political Affairs  
I.R. of Iran



**Mohammad Hossein Adeli**  
Former Secretary General, GEFCF



**Amir Hossein Zamaninia**  
Deputy Minister, Petroleum for  
Commerce, International Affairs and  
Trading, Ministry of Petroleum, I.R. of Iran



**Akbar Komijani**  
Deputy Governor, Central Bank, I.R. of Iran



**Morteza Bank**  
Adviser to the President and Secretary  
of the Supreme Council of Iran's Free Trade  
Industrial and Special Economic Zone, I.R. of Iran



**Ali Ashraf Afkhami**  
Managing Director  
Bank of Industry and Mine, I. R. of Iran



**Mehdi Karbasian**  
Deputy Minister and Chairman, Iranian  
Mines and Mining Industries Development  
and Renovation Organization, I.R. of Iran



**Sir Richard Dalton**  
President, the British-Iranian  
Chamber of Commerce



**Julien Guerrier**  
Director, Executive Agency for Small and  
Medium-sized Enterprises (Easme), Belgium



**Arnaldo Abruzzini**  
CEO, Eurochambres, Belgium



**Hamid Chitchian**  
Former Minister of Energy, I.R. of Iran



**Corina Hebestreit**  
Director, Euromines, Belgium



**Pēteris Zilgalvis, J.D.**  
Head of Unit, Startups and Innovation  
Digital Single Market Directorate  
DG CONNECT  
Co-Chair, FinTech Task Force  
European Commission, Belgium



**Rune Haaland**  
Chief Operation Officer, Sage Energy, Norway



**Kia Tabatabaee**  
Director, Ravand Institute for Economic  
and International Studies, I.R. of Iran



**Fraidon Fred Korangy**  
Serial Entrepreneur and Board  
Member of 6 companies and non-profit  
organizations in the US and Europe



**Amir Hamouni**  
Managing Director, Iran Fara Bourse Co.  
I.R. of Iran



**Zahra-Mehrmaz Daneshi-Far**  
Renewable Energy Development Manager  
Samenergy Pars, I.R. of Iran



**Hashem Oraee**  
President, Iran Wind Energy Association  
I.R. of Iran



**Seyed Mohammad Sadeghzadeh**  
Head of Renewable Energy and Energy  
Efficiency Organization and Deputy Minister  
of Energy, I.R. of Iran



**Seyed Aboutaleb Najafi**  
CEO, Informatics Services Corporation  
I.R. of Iran



**Naser Hakimi**  
Vice Governor, Central Bank of Iran in  
Information Technology, I.R. of Iran



**Mostafa Salehirad**  
Managing Director, ARTONEAT, I.R. of Iran



**Hamed Sadjedi**  
CEO, SHENASA VC  
The Venture Capital arm of Pasargad Bank  
I.R. of Iran

## PANELS (DAY ONE)

### FIRST PANEL: Start-ups scene in Iran

Start-up companies have emerged in Iran's economy very prominently in recent years so that Financial times has called it "Start-up Republic". Due to strong demographics, large-scale growth potential and high-end technological infrastructure, the boom of start-ups has presented many opportunities for international cooperation. The session will throw light on this high potential field of cooperation.

### SECOND PANEL: Fintech partnerships

Financial technology is booming in Iran with payment gateways and various payment solutions that have already facilitated the financial transactions of the country. It matches the high standards of practices in most developed countries. The quality of Fintech know how, the broad market, and innovative solutions will be discussed in this session with the aim to network and forge partnerships with interested parties.

### THIRD PANEL: How to invest and do business in Iran

One of the key areas that is lacking in many events is to present how to navigate in the Iranian business environment and get established and start a business entity in Iran for various purposes. Doing business in free zones with relaxed regulations, tax holidays and conducive infrastructure have proved to be attractive. We will be providing professional insight on this matter. Those who succeeded in getting established as well as professional legal firms will speak on this subject. The most important point is to consider the present condition of international standing of Iran. Therefore our speakers will provide solutions that would facilitate business in the prevailing situation in terms of risks and legal considerations.

### FOURTH PANEL: Energy and National resources

Iran is endowed with abundance of fossil energy. It enjoys the biggest resources of oil and gas combined in the world. It has also a big potential of renewable energy mainly solar and wind. Many investments have been made with international partnerships in solar and onshore wind power plants. Iran is to produce 10 percent of its required electricity from renewables by 2025. Mining is booming in Iran with the rich resources of gold, copper, zinc, iron ore and etc. This is a field where there is high rate of yield and many have already their success stories. The session will discuss opportunities for partnership and investments.

### FIFTH PANEL: Venture capital investment

With the booming of start-ups, venture capital companies have emerged as new field of financial activity in Iran. Venture capital has proved to be efficient and successful. They have been able to raise money not only from Iran capital market but have succeeded in attracting foreign financial resources from outside. The high yield of investment into new technology and young innovators has wet the appetite of many investors. This is one of the rare opportunities where we will be presenting new horizon of cooperation and partnership.

## WORKSHOPS & SHOWCASE (DAY TWO)

### START-UP SHOWCASE

This is an opportunity to present your start up to the audience who are eager to join hands with you or invest on your activities. In this Showcase we invite few startups and high tech companies to present themselves with the aim to forge viable partnership.

### TRADE & INVESTMENT SHOWCASE

Belgian and European entrepreneurs who are in search of partners in Iran for trade, and investment should attend and engage in interaction with this session. We have invited Iran Free Zone Council to attend and present the benefits of enjoying many advantages of deregulations. This is a unique opportunity to explore your business. In fact the session is to highlight on opportunities that are real, existing and have low risks. We invite you to attend and register for this showcase.

### B2B OPPORTUNITIES ON THE SIDE LINE OF THE CONFERENCE

We will be pleased to organize meetings with your interested parties upon your request on a complimentary basis. Please do not hesitate to contact us for this at [events@ravandinstitute.com](mailto:events@ravandinstitute.com)

### DOS & DON'TS OF BUSINESS IN IRAN

A special Q&A session with Ravand's founder Dr. Hossein Adeli (SEPERATE REGISTRATION REQUIRED)

Dr. Adeli is a highly professional economist, diplomat and academic with wide range of experience at national as well as international posts. He was Governor of Central Bank of Iran, Chairman of Stock Exchange Commission, Deputy Foreign Minister for Economic and Energy Affairs, Advisor to Energy Minister, Ambassador of Iran to UK, Canada, and Japan. He also served two terms as Secretary General of Gas Exporting Countries Forum, dubbed by some as "Gas OPEC". He is recipient of many awards including "Rising Sun, Gold and Silver Medal" from Japan's Emperor, "Vesam Alwajba" from Emir of State of Qatar.

There is limited availability for this session. Candidates will be registered on the basis of first come first served. Signup by sending your details and questions to [events@ravandinstitute.com](mailto:events@ravandinstitute.com). Note that registration at the conference is required in order to attend this session.

## WORKSHOP ON COMPLIANCE

This is an opportunity for mainly Iranian Banks (SEPERATE REGISTRATION REQUIRED)

We have prepared a special workshop on compliance and anti-money laundering regulations for those who are seeking to excel their expertise on this very critical field. This is indeed one of the main areas that is increasingly becoming a must for all financial institutions if they chose to sustain their growth. We have invited a highly professional young legal counsel to provide the participants with valuable insights.

Signup by sending an email with your details to [events@ravandinstitute.com](mailto:events@ravandinstitute.com). Note that registration at the conference is required in order to attend this workshop.

## EXHIBITION STAND

Companies interested in requiring a Stand at the conference venue, please contact the secretariat.

## GALA DINNER

A Gala dinner is organized on June 21st at 7pm which will be attended by Dr. Sattari and his Belgian counterpart as well as high level VIPs and executives.

### GAIN INSIGHT

into latest plans, policies and developments in Iran

### DISCOVER

challenges and opportunities of doing business in Iran, in the technology, energy and natural resources sectors

### NETWORK

with key decision makers from Iran and executives of international companies interested to enter/re-enter Iran



## WHO IS ATTENDING?

- Top authorities and decision makers of science and technology as well as start-ups, venture capitals, officials of free tradezones, energy and renewables, young entrepreneurs, financial institutions, and business executives
- Ministers and top officials as well as businesses from Belgium, European Union, UK, Germany, France, Austria, Netherlands, and Italy
- Business associations and chambers of commerce
- European and international companies with Iranian experience and interest
- Media, experts, analysts, academics and law firms

## WHO SHOULD ATTEND?

- All those who seek to obtain a better understanding of the dynamics of new horizons in Iranian market and discover its untapped opportunities in the fields of technology, start-ups, venture capital, renewables, natural resources, financial technology, and opportunities of free trade and industrial zones in Iran
- International companies especially the European ones with an interest to get familiar with potential opportunities of Iran in the above fields Iranian start-ups and companies seeking foreign partnership and collaborations
- Foreign companies with Iranian interest, in the areas of trade and investment, oil an gas, petrochemical, mining and renewables

## WHAT IS ON OFFER?

- A wealth of knowledge and understanding on the Iranian technology, start-ups, and many activities around them. This is an emerging field of Iran's economy less known to the world! It offers, high benefits with high yields
- Valuable links and high-level networking with government officials and young private sector executives from Iran, European and the international community
- One to one business meetings and professional interactions
- Opportunities to explore trade, financing and investment opportunities

## GENERAL INFORMATION

### • Conference Date & Venue

All sessions will be held on 21-22 June 2018, Steigenberger Wiltcher's Hotel in Brussels, Belgium.

### • Registration

The registration fee is €800 + VAT. The fee covers attendance at all panels plus showcases, B2B & B2G meetings, documentation and hospitality (1 lunch & 2 breaks). For registration and further information, please email us at [iranforum@iebcenter.eu](mailto:iranforum@iebcenter.eu) or contact IICIC +98 21 220 373 83 or IEBC +49 30 80492100-1

### • Gala Dinner

A Gala dinner is organized on June 21st at 8pm which will be attended by Dr. Sattari and his Belgium counterpart as well as high level VIPs and executives. The registration fee is €150.00 + VAT.

### • Conference Official Language

The official language will be English. If participants need an interpreter, they are requested to inform the conference secretariat before 10 June 2018. The fee for an interpreter will be paid by the participant.

### • Cancellation

Should a registered delegate be unable to attend the conference, a substitute delegate may take his/her place. In case of cancellation before 5 June 2018, 20% will be deducted from the paid registration fee and the remainder will be returned to the delegate. There will be no refunds after 5 June 2018.

### NEW HORIZONS OF OPPORTUNITIES

What makes this event a special one is the attendance of high level and key officials from Iran sharing their views with the audience. This is the first time that we will be dealing with New Horizon of opportunities that is sweeping Iran's Economy and emerging very strongly.



[WWW.IRANFORUM.COM](http://WWW.IRANFORUM.COM)

#### CONFERENCE SECRETARIAT

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[iranforum@iebcenter.eu](mailto:iranforum@iebcenter.eu)

Companies interested to attend this significant event, please fill out the registration form and return along with the payment receipt to the Conference Secretariat.

#### Registration Form

First Name: (Mr. /Ms.)

Last Name:

Nationality:

Company Name:

Position:

Managing Director:

Type of Business:

Address:

Cell Phone:

Tel:

Fax:

Website:

Email: